



# AUSTRALIAN AIR CONDITIONING & ELECTRICAL

## CAPABILITY STATEMENT



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# ABOUT US

With a combined experience of over 30 years, Australia Air Conditioning and Electrical (AACAE) are experts in heating, ventilation and air conditioning (HVAC), and electrical services. At AACAE, we are proud to provide Melbourne with high-quality services that exceed clients' expectations every time.

Our Director, Andy Mackay, has over 18 years of electrical and air conditioning experience. As an electrical specialist, Andy provides unrivalled advice, solutions, and expertise to our clients across Melbourne.

Our Director, Luke Walsh, has over 13 years of experience supplying, installing, and maintaining ducted system of all forms. His experience and extensive expertise make him a specialist in everything to do with HVAC systems.

Together, Andy and Luke are a powerhouse team that provide performance-driven solutions on time and on budget.

As a dual company, supplying both HVAC and electrical services, you can rely on us to provide outstanding solutions for a variety of projects, big or small. We are excited to offer heating, cooling, mechanical ventilation and electrical solutions to people and businesses across Melbourne, as it means our clients can deal with only one company.

Passionate about providing air conditioning and electrical services to people and businesses across Melbourne. With high standards, we are committed to exceeding clients' expectations every time. We also offer great warranty terms which are in line with Australian standards. For our HVAC solutions, we offer a six-year workmanship guarantee and for our electrical solutions, a seven-year workmanship guarantee. You can rely on us to deliver outstanding and high-quality solutions everytime.

Specialists in new home, multi unit developments, high end homes, light commercial and more, we are proud to provide superior services across Melbourne.

## **OUR MISSION**

To lead the industry in providing the best air conditioning and electrical services available.

## **OUR VISION**

Provide the best quality air conditioning and electrical services we can across Melbourne.

## **OUR VALUES**

### **Honesty**

We believe in providing trustworthy and reliable services to people and businesses across Melbourne.

### **Integrity**

We are passionate about what we do and committed to providing exceptional services that exceed clients' expectations.

### **Quality**

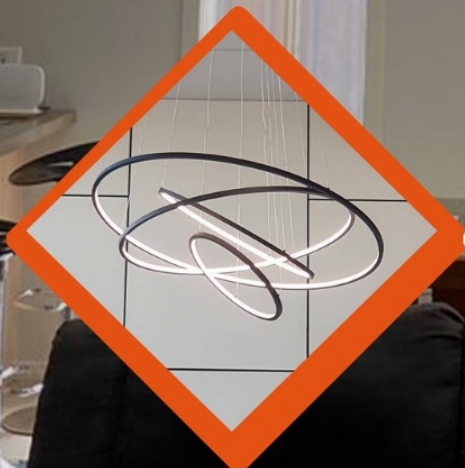
We only use and recommend the best products available to ensure we maintain our high standards.

### **Relationships**

Our clients are our top priority, and we believe in building long-lasting relationships with everyone we meet.

### **Communication**

We believe in clearly communicating with everyone we work with, to ensure the best solution that meets clients' budgets and timeframe.





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# OUR CAPABILITIES

At Australia Air Conditioning and Electrical we are proud to offer high-quality heating, cooling, and electrical services to people and businesses across Melbourne.

Risk Management



Workplace Health  
& Safety Management



Warranty & Compliance



Project Management



Design & Construction for Both  
Air conditioning & Electrical



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## **OUR SERVICES**

Servicing the majority of metro Melbourne, AACAE offers mechanical and electrical services for new homes, multi unit development, high end luxury homes and light commercial. Specialists in almost all forms of heating, cooling and electrical needs for residential dwellings and light commercial projects.

### Specialists in:

- Ducted Reverse Cycle Systems
- VRF/VRV Systems
- Custom/Bespoke Solutions (Design & Construct)
- Wall mounted split and multi systems
- Bulkhead Units & Ceiling Cassettes
- Gas Ducted Heating
- Evaporative Cooling
- Electrical wiring for new homes, renovations, and light commercial



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## **OUR PRODUCTS**

Proud to be a part of Panasonic's Specialist Air Network



# **Panasonic**

## Specialist Air Network

Official Authorised Dealers



# **SAMSUNG**



# OUR PEOPLE



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AIR CONDITIONING  
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At Australian Air Conditioning and Electrical, our team is friendly, professional, and passionate about providing high-quality solutions on time and on budget. We pride ourselves on hiring only the very best talent, with our entire team having extensive experience in both the HVAC and electrical space. Our team can provide expert advice and guidance to find the perfect solution.

You can trust our team of experts to:

- Be reliable, honest, and friendly
- Provide expert advice and guidance
- Only utilise the best brands, equipment, and products
- Complete jobs to the highest standard on time and on budget
- Provide open and transparent communication at every stage of the design and construct process
- Build strong relationships



**Luke Walsh**  
Director

"With our high standard of work, competitive price and emphasis on quality, our clients continue to build long term relationships with us."



**Andy Mackay**  
Director

"We are proud to be one of the only businesses in Melbourne to offer our clients both high-quality HVAC and electrical services."





## **CONTACT US**

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